

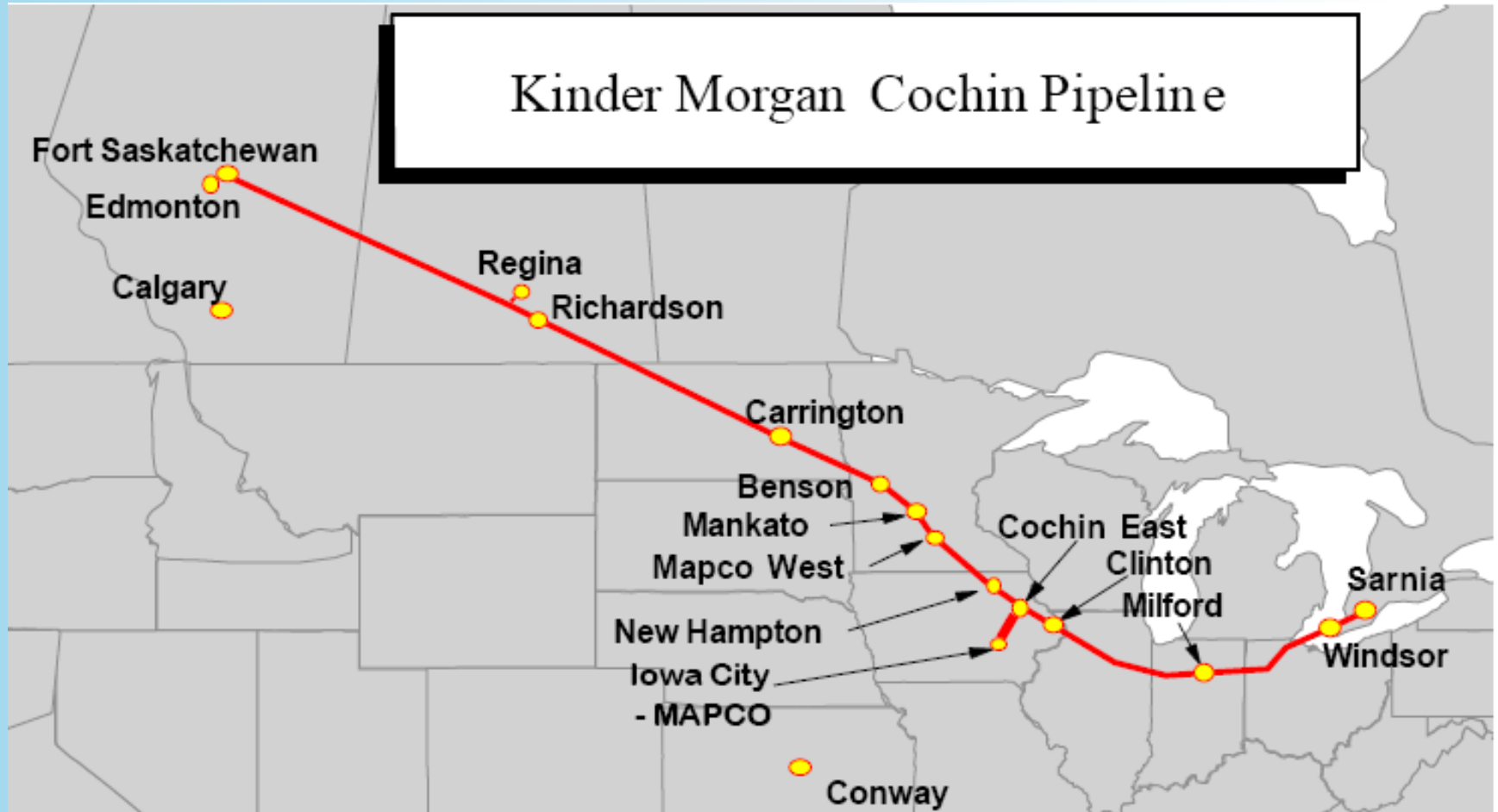


Wisconsin State Energy Office Outlook for the Winter 2014-2015

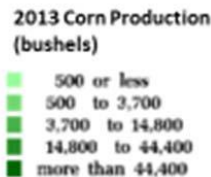
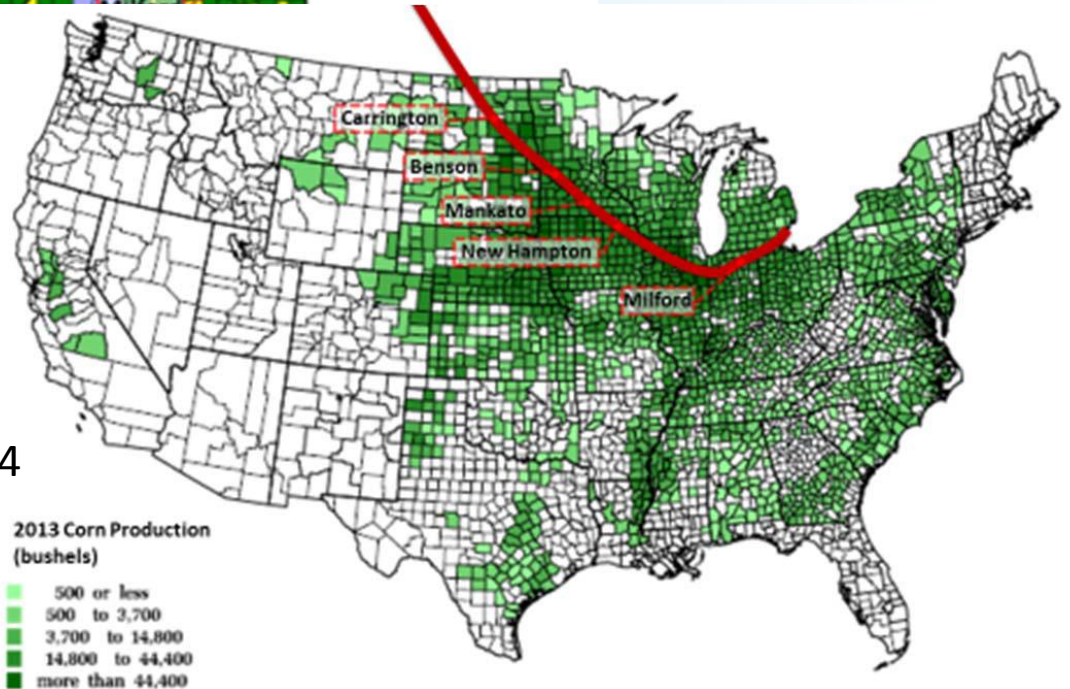
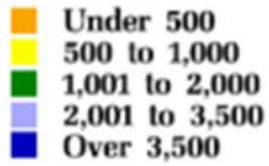
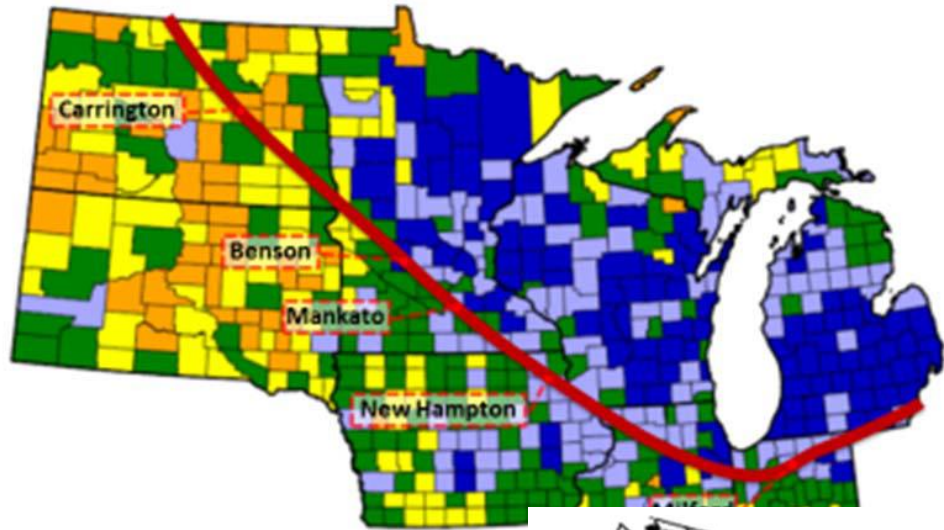
Kevin Vesperman
Administrator
Division of Energy Services

Winter Fuels Conference
October 7, 2014

Cochin is Gone



Propane Heated Households and Corn Drying

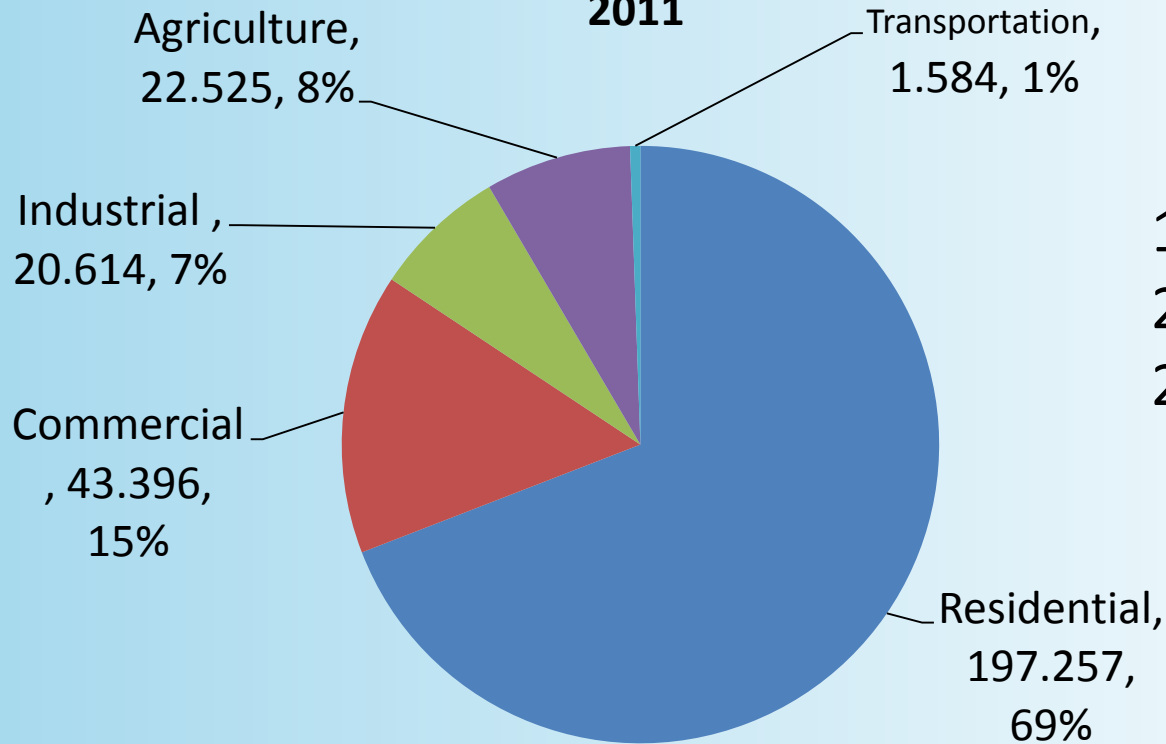


Source: PERC- ICF Report AUG 2014

Who Uses Propane?

Wisconsin: Propane by Sector

2011



11% Residential Heat
245,000 customers
26,000 low income

Propane Pipelines

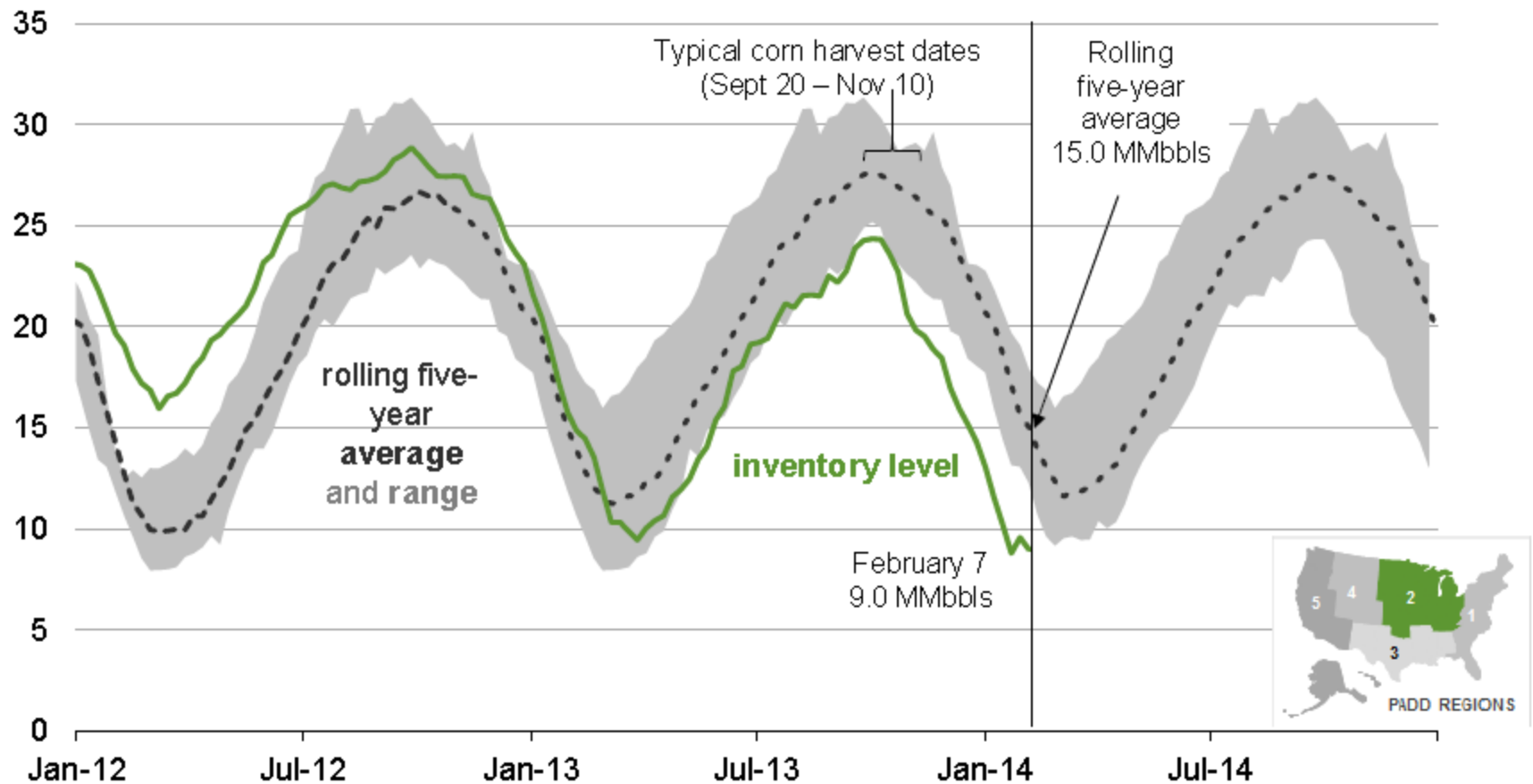


What Happened?

- Bumper corn crop, harvested late and wet
 - Impact: record use of propane in November drawing down inventories
- Cochin pipeline shuts down for 6 weeks in the fall
 - Impact: supply in Minnesota and Iowa eliminated
 - Cochin provides 40% of propane to Minnesota
- Record cold and snowstorms in Upper Midwest
 - Higher use of propane
 - Truck and rail delivery is more difficult
- Conway prices lower than Mt. Belvieu
 - Impact: Pipelines to Texas are running full reducing Conway inventory

PADD 2 (Midwest) propane inventories have trended lower on strong crop drying and extremely cold temperatures

PADD 2 propane inventories
million barrels

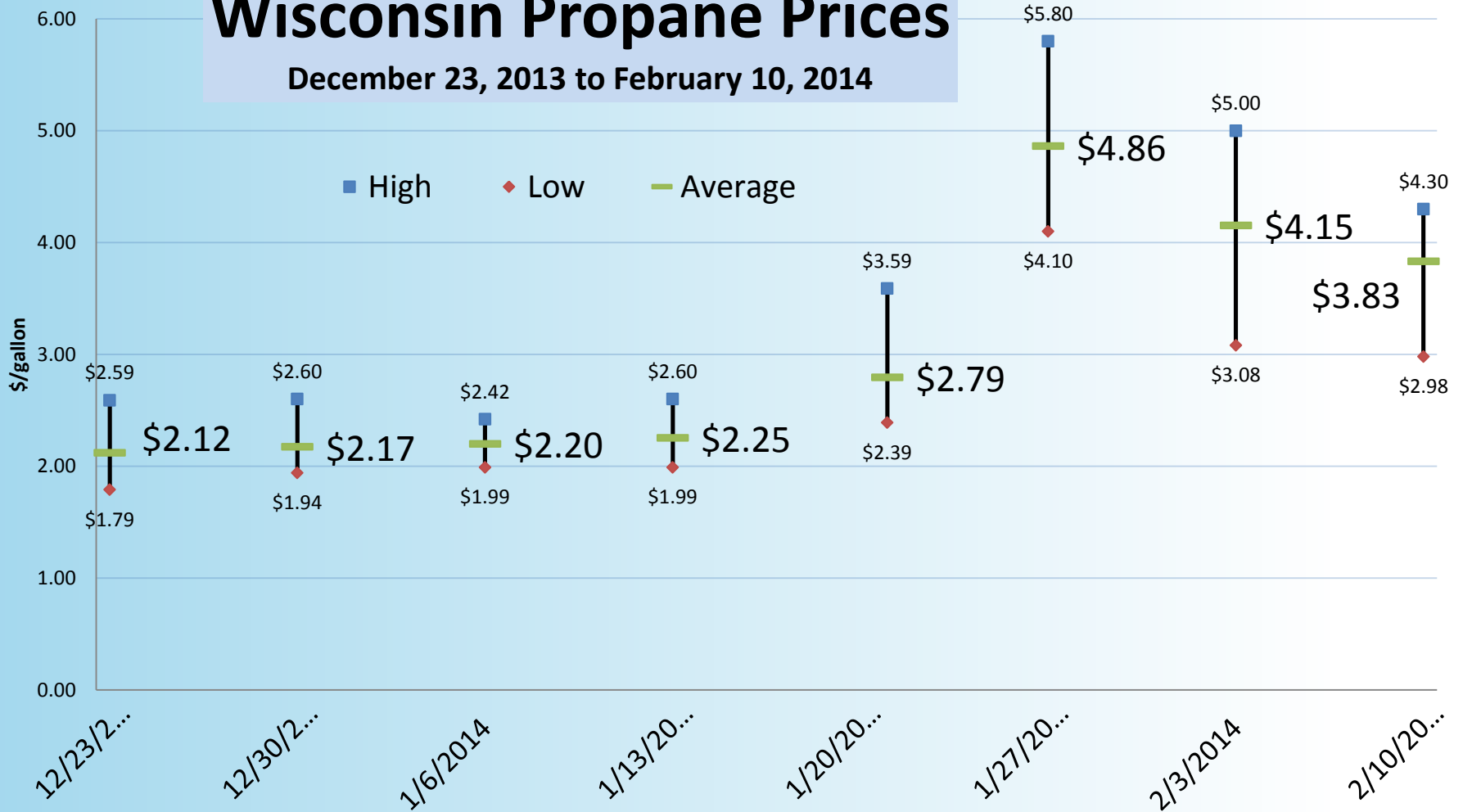


Source: EIA, Weekly Petroleum Status Report, data through February 7

Residential Energy Prices

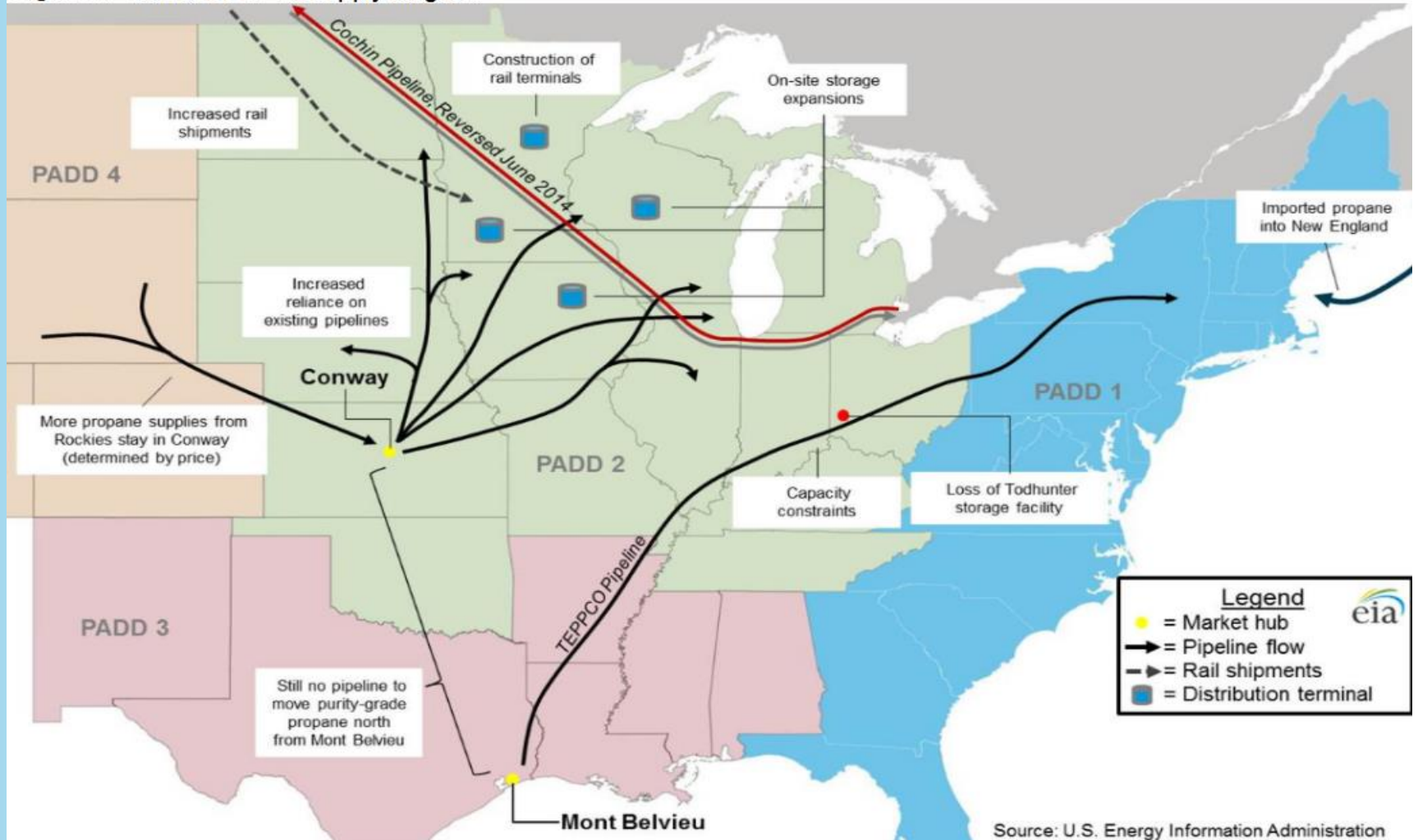
Wisconsin Propane Prices

December 23, 2013 to February 10, 2014



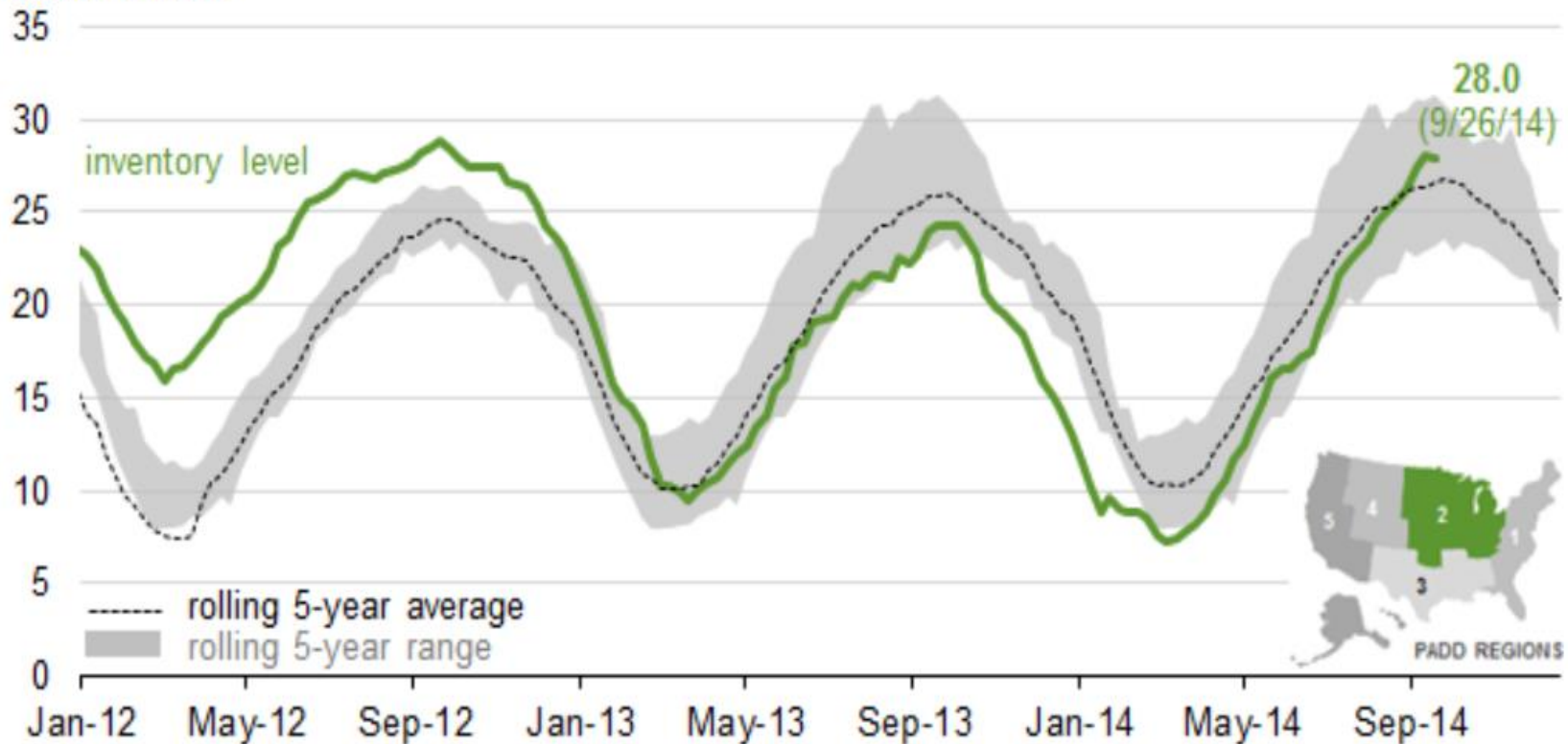
What is different this year?

Figure 3. Winter 2014-15 supply diagram



Conway Inventory

Midwest (PADD 2) propane inventories
million barrels

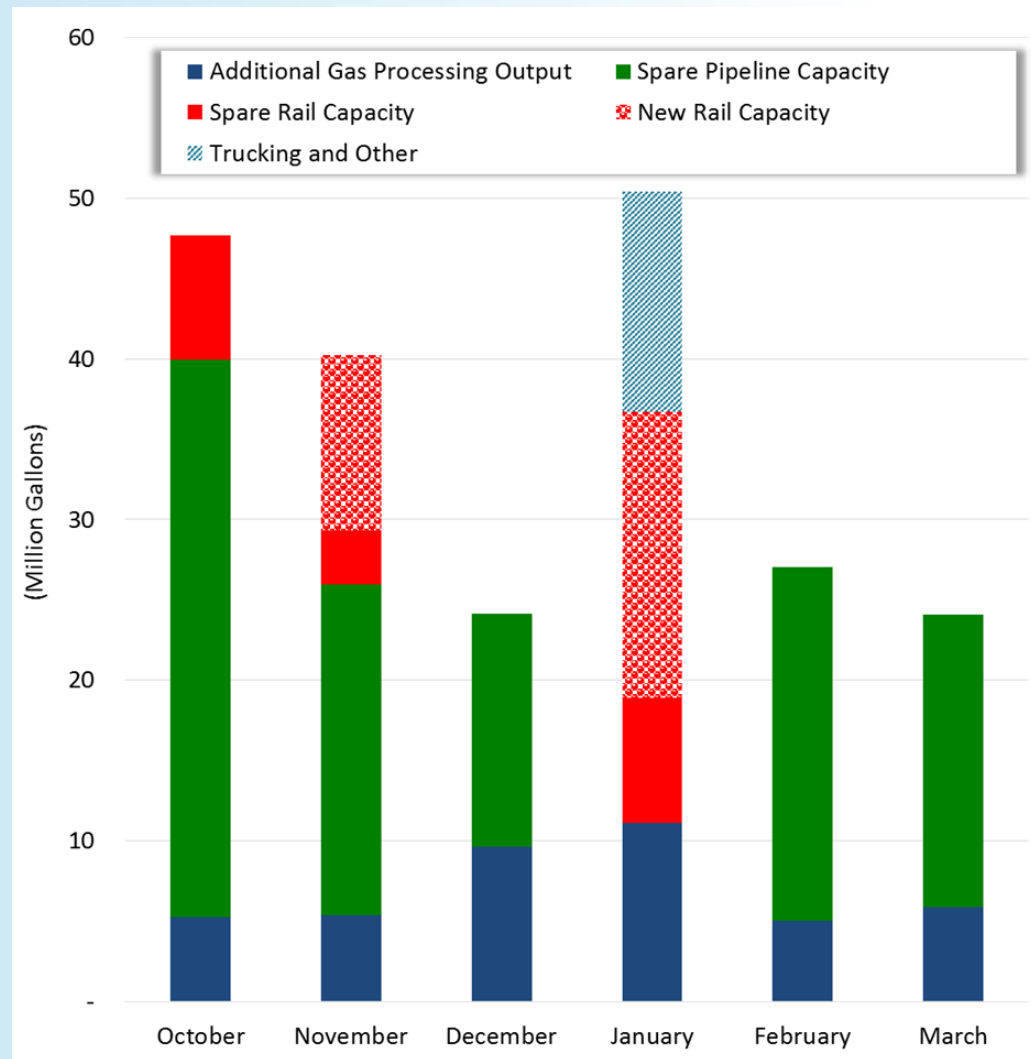


Source: U.S. Energy Information Administration

Principal contributor: Stacy MacIntyre

Replacing Chochin

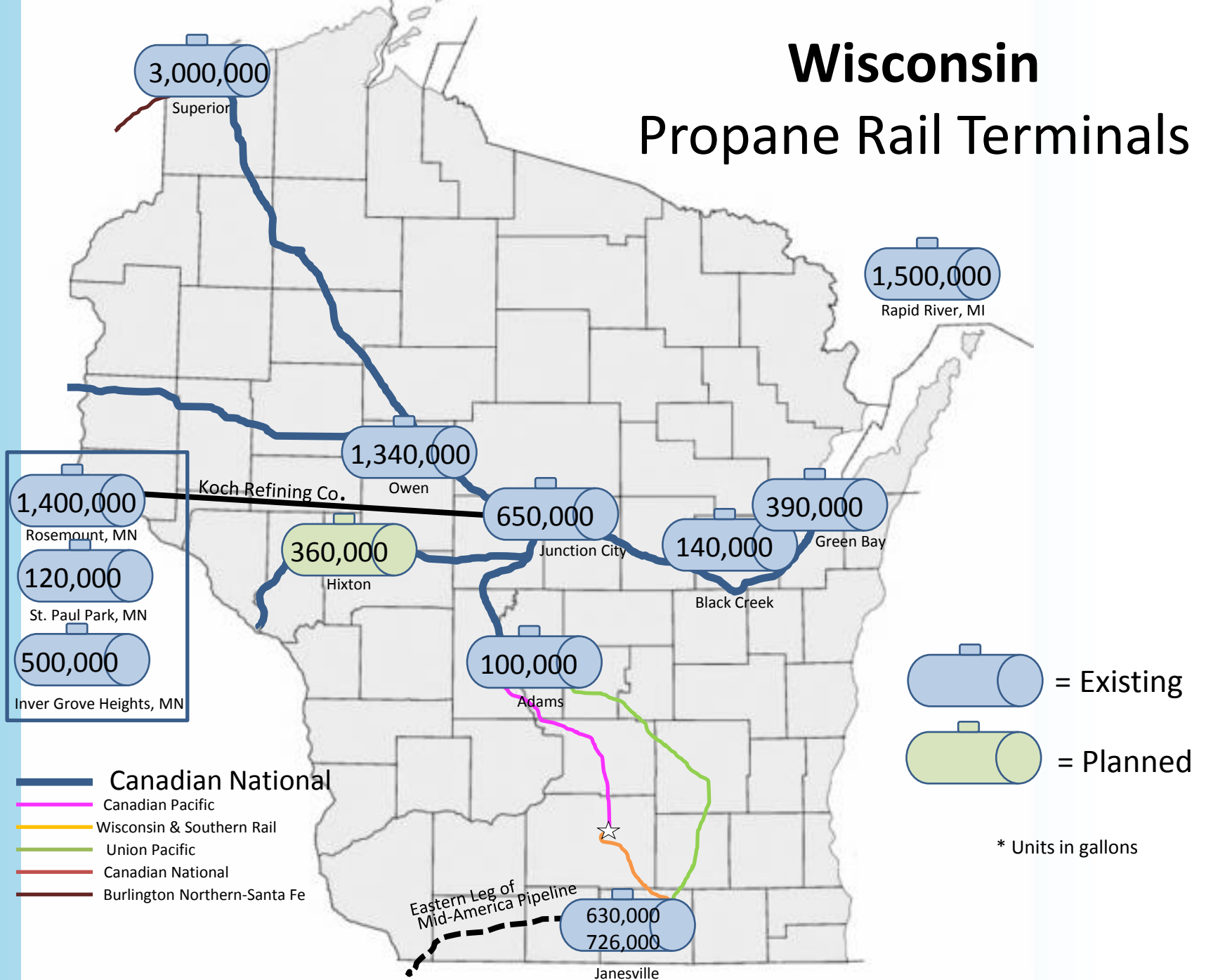
- Need to rely on rail
- Trucking required
- 30 to 60 days into winter will be the critical time period



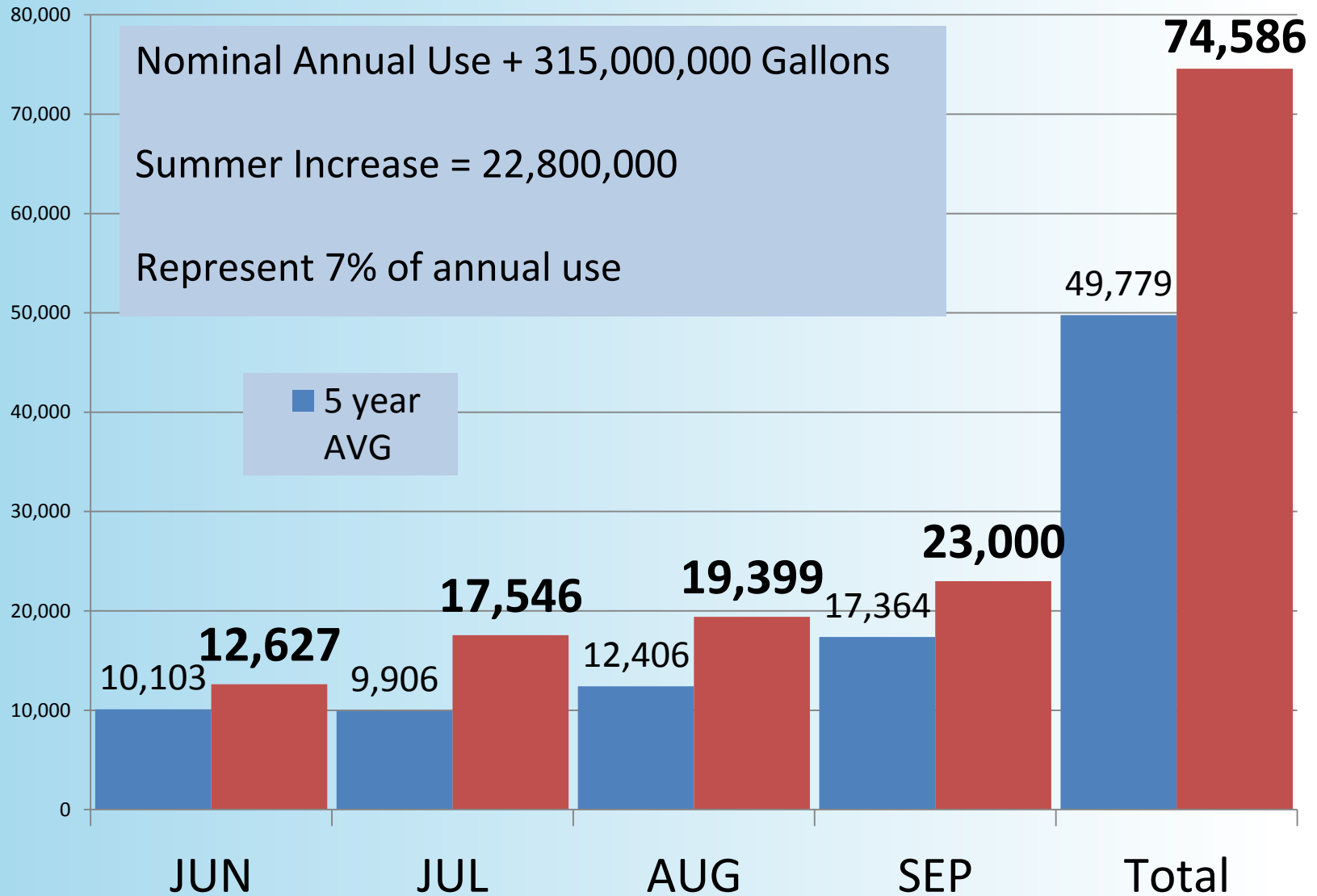
Wisconsin Preparations

- Propane Rail Terminal Additions
- Distribution Company Storage additions
- Customer Tank Swap Outs
- Summer Fills
 - Low Income: High Priority Target Clients
 - Low Income Early Applications
 - General Appeal to contract and summer fill
- Shortage Mitigation Plans

Wisconsin Propane Rail Terminals



Summer Fill Program



• Will History Repeat...

- Weather
- Corn Harvest:
 - Timing and
 - Drying
- Window of opportunity
 - NOV 1- DEC 15
 - Maximize use of infrastructure
- Railroads and weather



Questions?

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