

**To: State Energy Directors**  
**From: Frank Bishop, NASEO**  
**Subject: Industrial Energy Efficiency Incentives**  
**Date: June 2, 1999**

## Industrial Energy Efficiency Incentives

NASEO has conducted a brief survey of all the State and Territory Energy Directors to find out if states or electric utilities within the states offer incentives (e.g. rebates, grants, tax credits) for manufacturers to increase the energy efficiency of their operations. 30 state energy offices responded to the survey.

State and Territory Energy Directors were asked to indicate the types of incentives that their states offer manufacturers to improve the energy efficiency of their operations. 11 states indicated that they provide some type of low interest loans, 7 states indicated that they provide grants, and 8 states indicated that they provide tax credits or some other special tax treatment.

State and Territory Energy Directors were also asked to indicate types of non-financial programs that they offer to help manufacturers increase the energy efficiency of their operations. 21 states indicated that they provide technical assistance, such as energy audits or design assistance, and 19 states indicated that they provide training.

State and Territory Energy Directors were also asked to indicate whether utilities within their states offer incentives to manufacturers to improve energy efficiency. 11 states indicated that their utilities provide rebates and 8 states indicated that their utilities provide low interest loans or other special financing.

We thank all those states that responded to this survey. Your time and effort is greatly appreciated.

### NASEO Survey of Industrial Energy Efficiency Incentives

1. Please indicate which, if any, of the following incentives your state offers manufacturers to improve the energy efficiency of their operations.

State	Loans	Grants	Tax Credits	Other
Alabama				
Arkansas				
Arizona				
District of Columbia				
Florida	X			X
Hawaii			X	
Idaho	X		X	
Illinois		X		X
Indiana	X	X		
Iowa			X	
Kansas				

Kentucky				X
Louisiana				
Maine				
Maryland	X	X		
Michigan				
Mississippi	X	X		
Missouri				
New Hampshire				
New Mexico				
New York	X			X
North Carolina	X	X	X	
Ohio	X		X	
Pennsylvania	X	X		
Rhode Island			X	X
South Carolina	X			
Tennessee	X		X	
Utah			X	X
Washington				
Wisconsin		X		
Wyoming				
<b>Number of Yes's</b>	<b>11</b>	<b>7</b>	<b>8</b>	<b>6</b>

Number of Responses: 31

2. A. Indicate which of the following incentives utilities in your state offer manufacturers to improve the energy efficiency of their operations.

State	Rebates	Loans	Other
Alabama			
Arkansas			
Arizona			
District of Columbia			
Florida	X		X
Hawaii	X		X
Idaho			
Illinois	X		X
Indiana	X		
Iowa	X	X	X
Kansas			X

Kentucky			
Louisiana			
Maine			
Maryland			
Michigan			
Mississippi	X	X	
Missouri			X
New Hampshire	X	X	X
New Mexico			
New York			
North Carolina			
Ohio		X	
Pennsylvania			
Rhode Island	X		X
South Carolina			
Tennessee		X	
Utah		X	
Washington	X	X	X
Wisconsin	X	X	X
Wyoming			
<b>Number of Yes's</b>	<b>10</b>	<b>8</b>	<b>10</b>

Number of Responses: 31

3. Please indicate if your state offers non-financial industrial programs, such as training, technical assistance, etc., to help manufacturers increase the energy efficiency of their operations.

State	Tech Asst	Training	Other
Alabama	X	X	
Arkansas	X	X	X
Arizona	X		
District of Columbia			
Florida	X		
Hawaii		X	X
Idaho	X		
Illinois	X	X	
Indiana	X	X	X
Iowa	X	X	

Kansas			X
Kentucky	X	X	X
Louisiana	X	X	
Maine	X	X	
Maryland	X		
Michigan		X	
Mississippi	X	X	
Missouri	X		
New Hampshire			X
New Mexico	X	X	
New York	X	X	
North Carolina			
Ohio	X	X	
Pennsylvania	X	X	
Rhode Island	X	X	
South Carolina	X	X	
Tennessee	X	X	
Utah	X	X	X
Washington			X
Wisconsin			X
Wyoming		X	
<b>Number of Yes's</b>	<b>22</b>	<b>20</b>	<b>9</b>

Number of Responses: 31