



Carrier

A United Technologies Company

NASEO Conference
February 8, 2006

John Mandyck
Vice President
Government & International Relations

UNITED TECHNOLOGIES



Pratt & Whitney

A United Technologies Company



Hamilton Sundstrand

A United Technologies Company



Sikorsky

A United Technologies Company



Carrier

A United Technologies Company



United Technologies



UTC Power

A United Technologies Company



Otis

A United Technologies Company

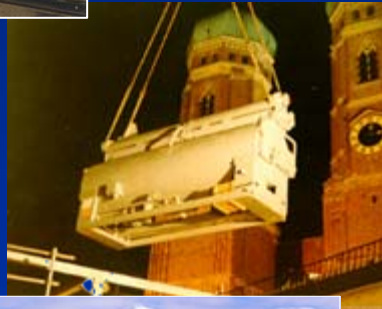


UTC Fire & Security

A United Technologies Company



CARRIER CORPORATION



World's largest producer heating, air conditioning, refrigeration products

\$12.5B 2005 revenues

45,000 employees

Business in 172 countries

100 years of air conditioning invented by Willis Carrier in 1902

One unit shipped every 4 seconds

ENVIRONMENTAL SUSTAINABILITY



Products



People



Production



Practices

MANUFACTURING COMMUNITY

Expertise

Technology

Experience

Market knowledge

Resources

EXAMPLE



Inaugural federal energy efficiency standards

8,000 megawatt peak power reduction by 2020



Avoidance of 27 power plants