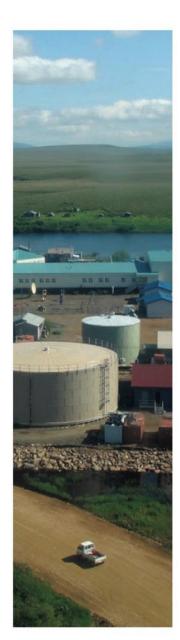
Financing Energy Projects in Rural Alaska

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NASEO, New Orleans

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AEA's mission is to reduce the cost of energy in Alaska



AEA takes a community-centered approach with:

- Technical assistance
- Energy planning
- Resource assessment
- Project identification
- Funding
- Training
- 0&M



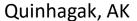


Perryville, AK

Assistance with project development, financing, and long-term management of energy infrastructure

- Diesel powerhouses
- Heat Recovery
- Bulk Fuel
- Power Cost Equalization
- RE (wind, bio, hydro, solar)
- End-use efficiency





Alaska Energy Authority invests in rural Alaska

\$257 million in Renewable Energy Fundaments ince 2008

\$11 million in Emerging Energy Technology Fund since 2010





Alaska Energy Authority invests in rural Alaska

\$350 million in Bulk Fuel Upgrades since 2000

\$250 million in Rural Powerhouse Upgrades since 2000





Alaska: by the numbers

740,000 People **660,000** Sq. Miles 200 Remote Microgrids





Railbelt

72% of Pop 76% of Energy (Natural Gas)

Southeast

10% of Pop 13% of Energy

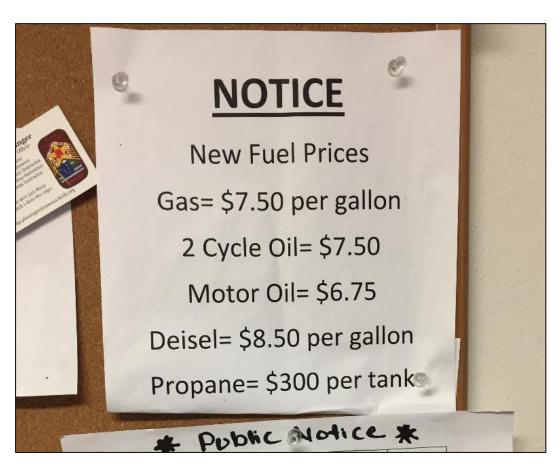
Rest of AK

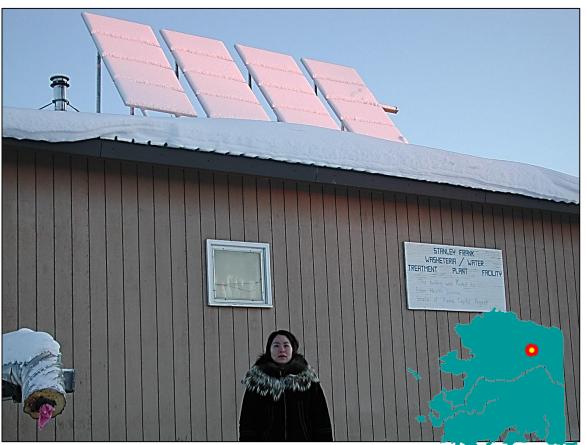
18% of Pop 11% of Energy





Rural AK pays a high cost of energy





Venetie, AK (energy prices from 1/5/17)



Rural infrastructure



Rural infrastructure





Diesel is primary power in 90% of rural Alaska



Shaktoolik, AK



Integrating renewables





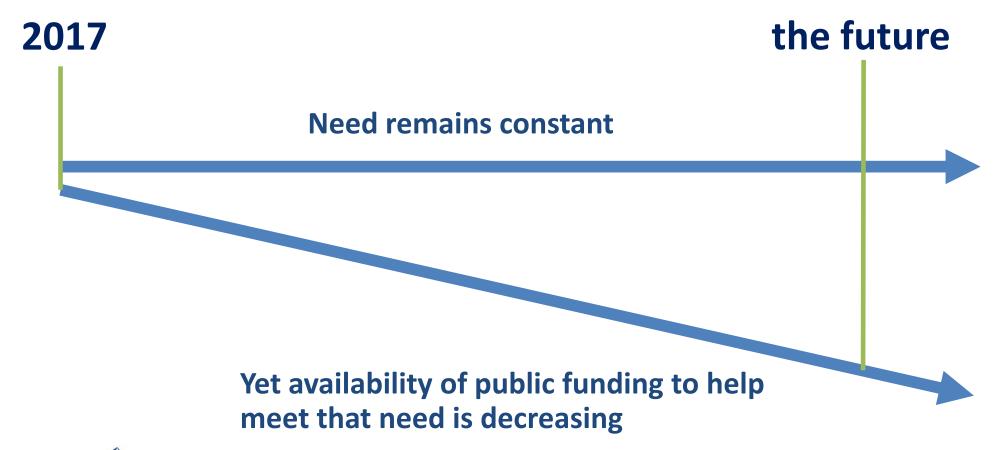
What works elsewhere doesn't necessarily work here







The future points to dynamic project funding





AEA's Project Development & Finance Team

- First point of contact for accessing the full breadth of AEA's technology, project management and financing expertise
- Identifying good projects, building on planning and technical assistance
- Assisting communities in navigating complex systems, e.g. federal funding requirements, regulatory, permitting, etc.
- Identifying and <u>accessing funding</u> options for utilities and communities



Technical Assistance – Identifying Good Projects

Critical Technology Areas

- End-use Efficiency
- Hydro
- Biomass
- Wind
- Heat Recovery
- Diesel generation/integration

Evaluating Options

- Resource assessment
- Comparing technologies
- Energy planning and coordination
- Utility/customers/community impacts
- Project implementation management



Technical Assistance – Accessing Funding

External to Utility Funds

- Research grant opportunities
- Assist with grant application development
- Research loan opportunities
- Assist with loan application development
- Administer PPF program

Internal to Utility Funds

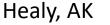
- Reporting to optimize PCE
- Rate setting to cover all costs
- Evaluation of project financial impacts
- Utility business practice to improve financial health



The Power Project Fund Loan Program

- Flexible loan program
- Covers all aspects of supply side system
- Available for all project dev. phases
- Technical, economic and finance viability
- Increased interest and activity recently
- Anticipate activity will continue to grow







What we know about rural community financing needs:

- 1. Alaska's small, isolated communities bring many challenges to project development
- 2. Access to financing is not the primary barrier for projects, though it is a significant one
- 3. Communities need more than just "green" energy projects
- 4. Alaska's regulatory environment offers few requirements or incentives to spur private investments
- 5. There is no effective financing model to capitalize on the significant opportunity for cost reduction through efficiency improvements



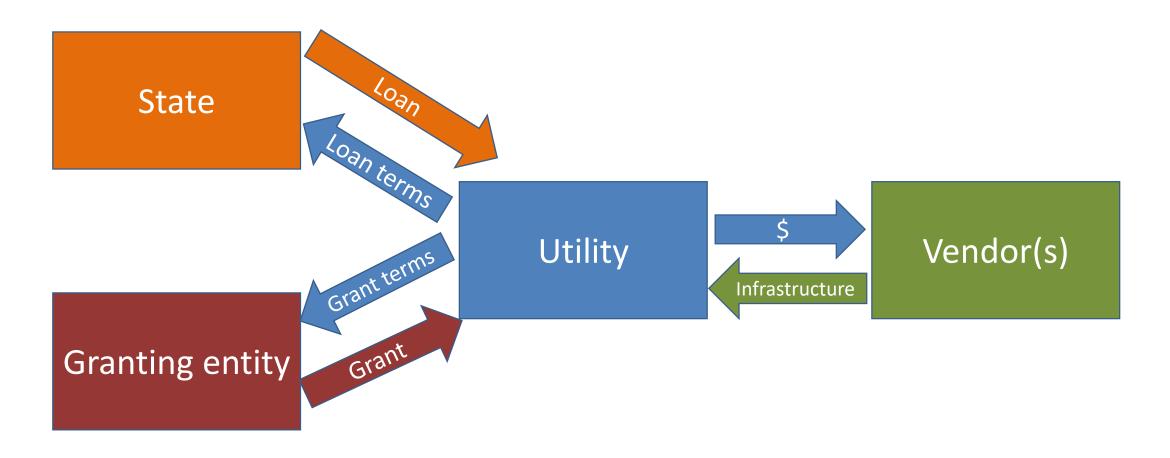
Alaska Affordable Energy Strategy Recommendation:

Community Energy Fund for Alaska (CEFA)

- Focus initially on community-scale financing needs
- Use existing resources to create "Energy Investment Partnerships"
 - ✓ State: Power Project Loan Fund, Alaska Housing Finance Corporation, PCE, other loans/grants
 - ✓ Denali Commission and other granting entities
 - ✓ Other financial institutions: CDFIs, banks, credit unions, USDA
- One-stop-shop: The state would take on administrative responsibility, some credit risk, and provide incentives, e.g. loan guarantees and loan-loss reserves from state or non-state sources
- Use grants as incentives and to mitigate rate shock
- Reduces, but does not eliminate, long-term subsidy and capital grants

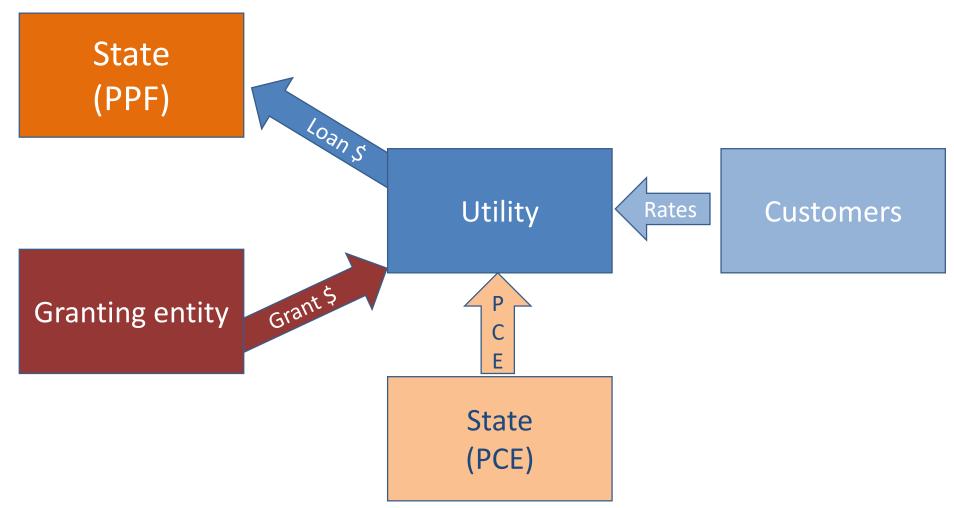


CEFA Phase 1: Set up loan & agreements



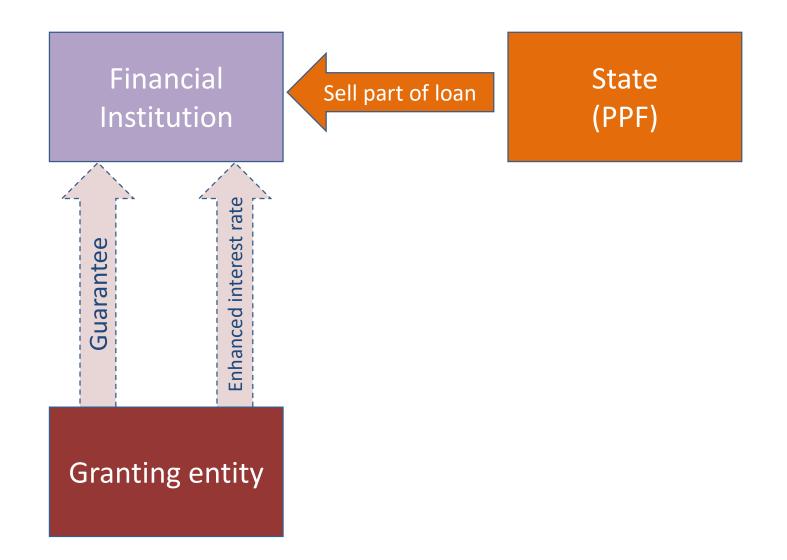


CEFA Phase 2: Initial payback of loan

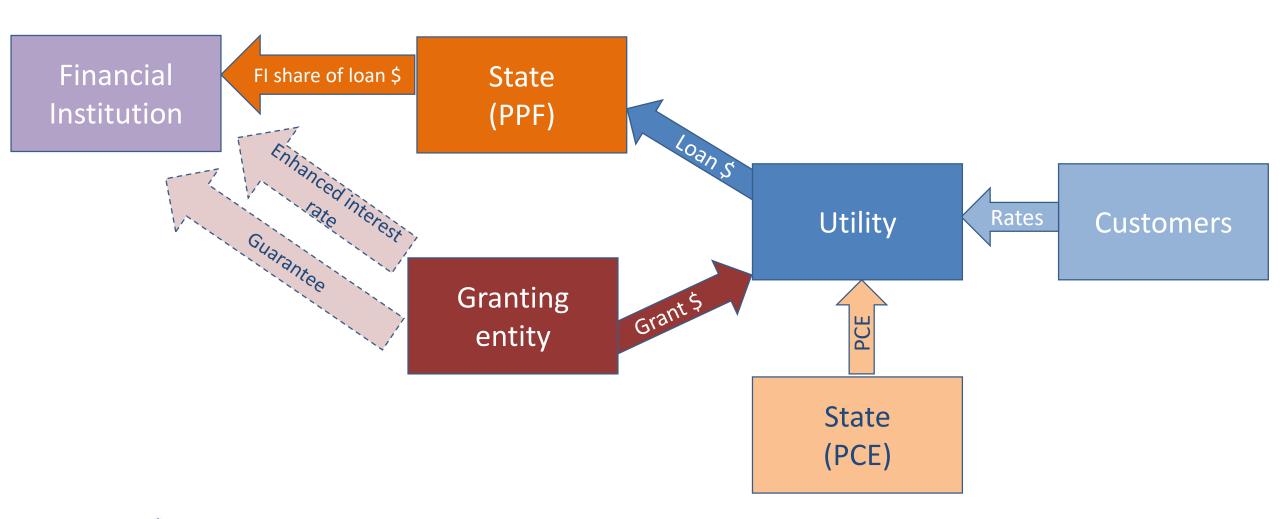




CEFA Phase 3: Recapitalize loan fund



Proposed Loan Product Example





Benefits of central mixed financing

- Reduce need for state grants
- Leverage non-state funds more effectively
- Create direct and indirect incentives for improving infrastructure maintenance
- Ensure minimal impact on rates
- Potential to expand into other markets









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AEA's mission: Reduce the cost of energy in Alaska.

