



Driving Demand for Efficiency in Vermont and New Hampshire

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Who is Vital Communities?



We bring people together to take on issues where an independent voice and regional approach are essential





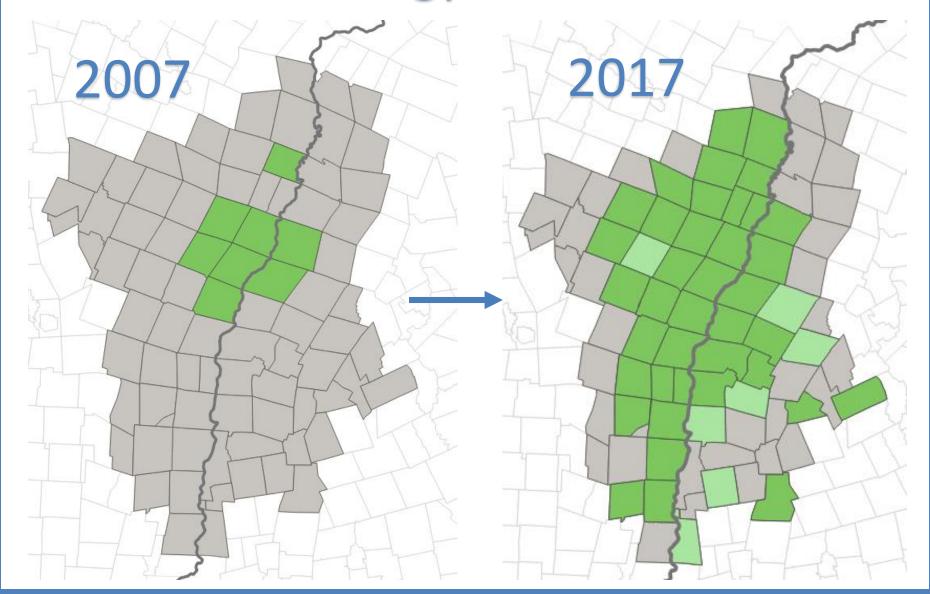




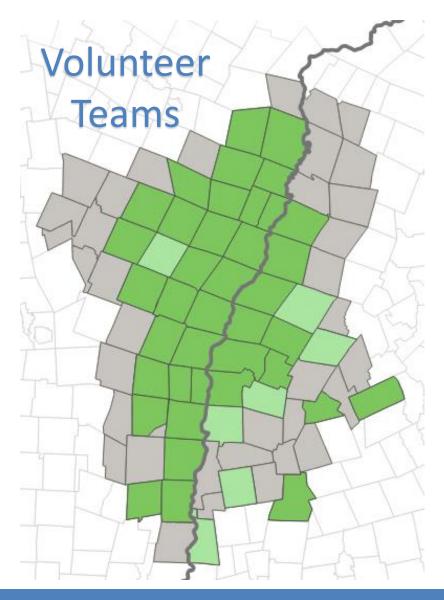




Town Energy Committees



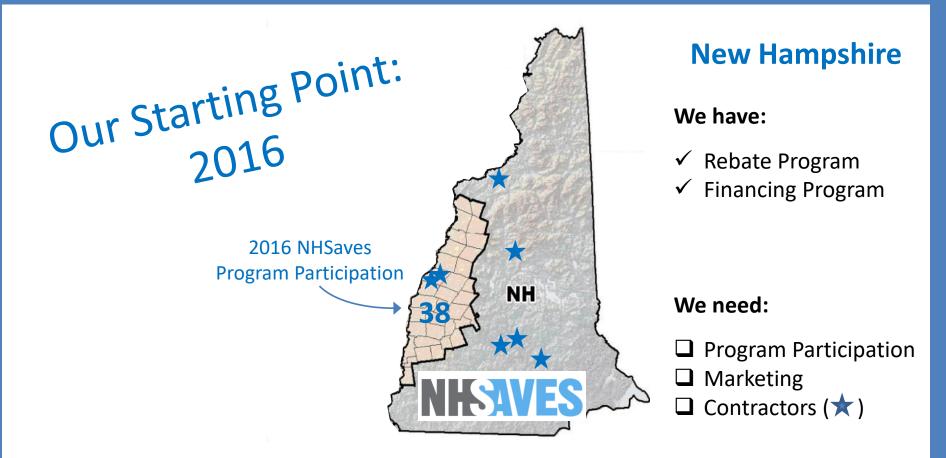
Our Strategy: Bring People Together







Residential Energy Efficiency





Residential Energy Efficiency

Vermont

We have:

- ✓ Rebate Program
- ✓ Financing Program
- ✓ Marketing
- ✓ Contractors (★)

We need:

■ Program Participation





Driving Demand for Energy Efficiency

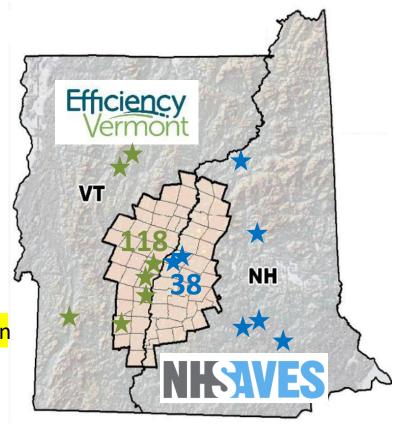
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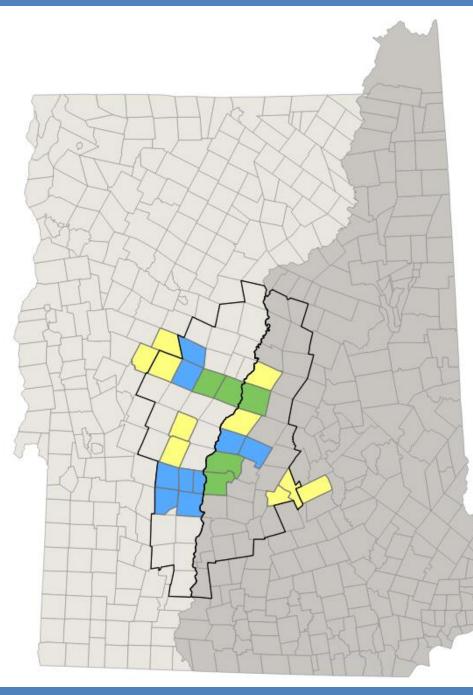
New Hampshire

We have:

- ✓ Rebate Program
- ✓ Financing Program

We need:

- Program Participation
- Marketing
- ☐ Contractors (★)



SOLARIZE UPPER VALLEY

Three Rounds | 2014-2015

24 towns

7 installers

1,600+ site visit requests

370 signed solar contracts

2.2 Megawatts of local, renewable energy

\$8.5 Million in economic activity

Nearly **DOUBLED**the number of solar homes
in the **ENTIRE REGION**



















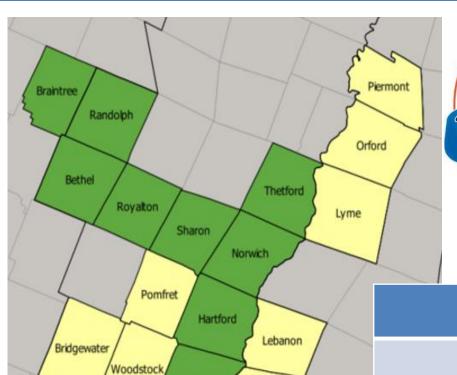




- ✓ Trusted contractors
- ✓ Low/No-cost first step
- ✓ Volunteer support
- ✓ Data Sharing
- ✓ Deadlines
- ✓ Incentives







Hartland

Windsor

Weathersfield

Springfield

Reading

Cavendish

Chester

Plainfield

Cornish

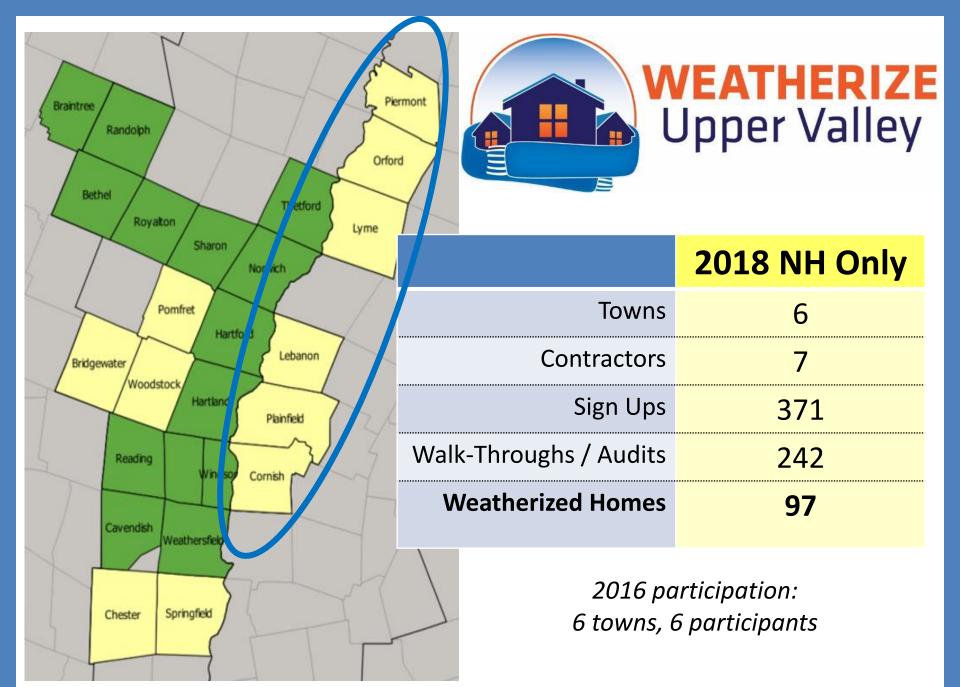


WEATHERIZE Upper Valley

Campaigns run Jan-May 2017 | 2018 | 2019

	2017	2018
Towns	14	11
Contractors	7	12
Sign Ups	381	492
Walk-Throughs / Audits	212	329
Weatherized Homes	98	108

2016 region-wide participation: 156 homes

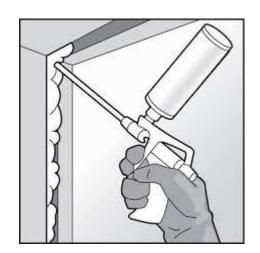




Innovation in Program Design













Thank You!

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