Today’s Agenda

01 | Sunrun Overview
02 | Providing Solar “As a Service”: The “Third-Party Owned” Model
03 | How Farmers Are Going Solar
04 | Co-locating Solar and Agriculture
05 | Additional Resources
The national leader in residential solar, storage, & home energy management.

---

Sunrun customers have saved over $300 million on electricity bills.

And produced 5 billion kWh of clean energy.

---

On average, every 2.3 minutes a new system is installed.

---

More than 5,000 Brightbox home batteries are providing back up power during outages.

---

The solar installer is the fastest growing job in America.

---

Sunrun alone has created more than 4,000 jobs & thousands more through our partners.

---

22 states & Puerto Rico

More than 270,000 customers nationwide
Sunrun created “Solar as a Service” 12 years ago

- “Going solar” is hard, but it doesn’t have to be
- We make it simple, at the kitchen table
- Third-Party Ownership provides peace of mind
  - We install, maintain, insure & warrant systems for 20+ years
- We offer customer-owned and TPO products

Customer-owned
- CASH
- LOAN

Third-party-owned
- LEASE
- PPA
How Farmers are “Going Solar”

1. On-site Use
   - Generates power to meet farm needs
   - Reduces energy costs
   - Can be farm-owned or TPO

2. Land Lease Agreements
   - Utility-scale systems (10+ acres)
   - Injects power into the grid
   - Property owner enters a lease agreement with solar developer

THE WALL STREET JOURNAL.

Struggling Farmers See Bright Spot in Solar

Panels take land out of crop production but generate energy revenue. ‘Solar becomes a good way to diversify.’
Co-locating Solar and Agriculture

“Agrivoltaics”: The practice of planting crops under panels

- Co-location can keep agricultural land in production
- Pollinator-friendly habitats can increase crop yields
- Grazing animals can reduce solar O&M costs

Photos: NREL / Fresh Energy
Additional Resources

2. USDA: Solar Energy Use in U.S. Agriculture
3. SEIA: Solar & Multiuse Farming
4. NYSERDA: New York State Solar Guidebook
5. Fresh Energy: MN Clean Energy non-profit org
6. UCS: Renewable Energy & Agriculture
7. Farm Bureaus
Thank You.